

Recommendation to Reject all Bids
Bid 15-100V - Fruit Juices for Cafeterias
April 21, 2015 Board Agenda
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CONTINUATION OF SUMMARY EXPLANATION AND BACKGROUND

Procurement & Warehousing Services (Procurement Services) completed a new procurement for fruit juices. Bid 15-100V was opened on January 21, 2015, and only one bid was received from the current vendor M & B Products, Inc. (M & B). M & B offered lower pricing which reflects an overall savings of 19 percent which equals approximately \$404,452.

Procurement Services contacted M & B to request that they extend discounted pricing to the current bid (12-010N) and the company agreed. The current bid was amended to reflect the lower pricing.

Procurement Services contacted other vendors to inquire as to their interest in bidding on this commodity. Mac Edwards Produce and The Produce Connection indicated that they would be interested if juice products fit into their future business model. This Bid will be rebid prior to the expiration date of July 31, 2016.